



Cambridge International AS & A Level

CANDIDATE NAME					
CENTRE NUMBER			CANDIDATE NUMBER		

BUSINESS 9609/32

Paper 3 Business Decision-Making

October/November 2024

1 hour 45 minutes

You must answer on the question paper.

You will need: Insert (enclosed)

INSTRUCTIONS

- Answer all questions.
- Use a black or dark blue pen.
- Write your name, centre number and candidate number in the boxes at the top of the page.
- Write your answer to each question in the space provided.
- Do **not** use an erasable pen or correction fluid.
- Do not write on any bar codes.
- You may use an HB pencil for any diagrams, graphs or rough working.

INFORMATION

- The total mark for this paper is 60.
- The number of marks for each question or part question is shown in brackets [].
- The insert contains the case study.

This document has 12 pages. Any blank pages are indicated.

DO NOT WRITE IN THIS MARGIN

Answer all questions.

Analyse two impacts on HCC of the increase in competition in coun	itry E.
	[8

	* 0000800000003 *
2	Analyse two factors influencing HCC

|--|--|

Analyse two factors influencing HCC's method of entry into international markets.				
	[8]			

	Refer to Table 1.1. Calculate annual labour productivity for 2023.
(b)	Refer to Table 1.1. Calculate the rate of absenteeism for 2023.
(c)	Evaluate HCC's approach to human resource management (HRM).
(c)	
(c)	
(c)	

* 0000800		

	Refer to Table 1.2. Calculate for 2023–24, the operating profit margin.
	[4]
(b)	Evaluate methods HCC could use to increase profitability.

14.03



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[12



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